Program Goals

- ► Furnish technical and business assistance to small disadvantaged businesses (SBDs) and firms that employ the severely disabled
- ► Enhance the capabilities to these firms as both prime contractors and subcontractors
- ► Facilitate the formation of long term alliances between mentors and their protégés



Air Force Perspective

The MP Center of Excellence is located at Brooks AFB. The Center is a dedicated organization providing AF wide program support.

- ► AFMPCOE Goals The Center of Excellence has the following primary goals:
 - ► Mission Related Agreements
 - **▶** Better Price
 - ► Reduced Acquisition Lead Time

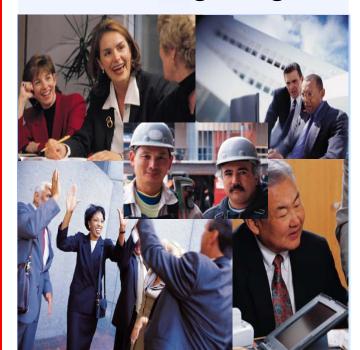


United States Air Force Mentor-Protégé "Center of Excellence"

311th HSW, Bldg 1160 8101 Arnold Street Brooks AFB, Texas 78235-5367

FORMING
POSITIVE
PARTNERSHIPS





FORMING
POSITIVE
PARTNERSHIPS

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POSITIVE
PARTNERSHIPS

FACTS

- ► A broad range of industries are represented in the MPP:
 - Environmental Services
 - Manufacturing
 - ► Information Systems
 - ► Engineering Services

ELIGIBLE PARTICIPANTS

- Qualifying Mentor Must:
 - ► Have at least one active subcontracting plan with any Federal Agency
 - ▶ Be eligible for award of Federal contracts
- ► Qualifying Protégé must be:
 - Certified by SBA as a Small
 Disadvantaged Business (SDB) concern,
 8(a) firms; or
 - Qualified organization employing the severely disabled or
 - ▶ Woman-owned small business

PROGRAM STRUCTURE

- Mentor firms are solely responsible for selecting their protégé(s)
- Protégé firm may have only one active DoD MP agreement
- Mentor application and signed MP agreement must be approved by OSD (SADBU)





BENEFITS TO THE MENTOR

- Develop long term business relationship with SDB concerns
- Develop an effective and high quality SDB subcontracting pool
- ► Enhance technical capabilities of both firms
- Pursue new market opportunities as MP team
- Issue subcontracts to protégé on a noncompetitive basis
- Gain a source selection/past performance evaluation factor
- Receive cost reimbursement and/or SDB credit

BENEFITS TO THE PROTÉGÉ

- ► Technology transfer
 - ► Engineering and technical training (e.g., production, ISO, and quality assurance)
- ► Business infrastructure enhancement
- Develop long term business relationship with Prime Contractor
- Expands subcontracting opportunities
- ▶ Business development and planning training
- Protégé may leverage technical expertise of mentor to bid on SDB set-a-side contracts
- ► Improve competitive advantage

CONTACT INFORMATION

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AF Mentor-Protégé Home Page www.brooks.af.mil/HSW/BC/MP

DoD Mentor-Protégé Home Page www.acq.osd.mil/sadbu/mentor_protege/

DoD Mentor-Protégé Program Hotline (800) 553-1853

AF Small Business Home Page http://selltoairforce.org/

